

ComputerVault Virtual Desktops

Customer Value Proposition

ComputerVault
Virtual Desktops



2021

ComputerVault, Inc.



ComputerVault Virtual Desktops

End-to-End Solution

ComputerVault is a Single Platform Solution delivering Virtual Desktops and Servers, HCI, and IoT with unparalleled Cybersecurity and reduced technology costs for any size business. Deployed on-premises, ComputerVault is never deployed in a public cloud.

No technical or user training required

ComputerVault is a Managed Service, providing customers installation and deployment, ongoing software administration, patching, upgrades, etc., as part of the software license. Customers do not need to hire software administrators.

Customer Value Proposition

ComputerVault Virtual Desktops are 1/3rd the cost of competing products, with PC-like performance and ease of use. The 24x7 persistent Virtual Desktops use the same operating system as a PC, and require no training for users and desktop support staff:

- **No Virtualization of Applications**
- **Installation and Software Administration included in the software license**
- **Built-In Cybersecurity Stops Malware, Ransomware and Phishing**

End users access their Virtual Desktop with either a web browser or a software client, and both have Multi-factor Authentication. The Zero Trust Security Model and Software Defined Perimeter stops Cybersecurity threats.

ComputerVault Support

ComputerVault owns the entire technology stack, which is optimized to run on COTS servers.

ComputerVault annual software license includes; installation and deployment eliminating capital-intensive, long-term projects consuming internal resources.

Delivered as a Managed Service, customers do not need to hire or certify any technical staff. Ongoing remote software administration is performed by ComputerVault Certified Engineers at no additional cost.

The software license is a “Seat License.” A Seat is defined as Virtual Machine or IoT Gateway. The Seat License reflects the annual cost for deploying and supporting the Seat. A One-Time Set-Up Fee is also charged for each Seat at the time of deployment, in addition to the annual software license fee.

ComputerVault Annual Seat License includes:

- Installation & Deployment
- 24x7 Monitoring & Alerting
- 24x7 Software Administration
- 24x7 Software Support
- Patching in Perpetuity
- Upgrades in Perpetuity

Customers can use existing provider

Customers are able to work with their existing VAR's & Channel Partners as a single point of contact.

- **All Hardware:** Servers, Storage, Switches, PC's, Laptops, Devices, etc.
- **All Software:** ComputerVault Annual Seat Licenses and Microsoft OS, etc.
- **All Services:** Hardware Support, Desktop Support, Warranties, etc.

Deployment Example - 1000 Seats

3 Year Annual Seat License with Installation, Deployment & Support included.

Devices required to deploy 1000 ComputerVault Virtual Desktops:

Host Servers	20
Controller Server	2
Edge/RMS Server	1
Data Switches	3
RMS Switches	1
Local Backup	400TB
End Clients	As needed

ComputerVault Partners



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